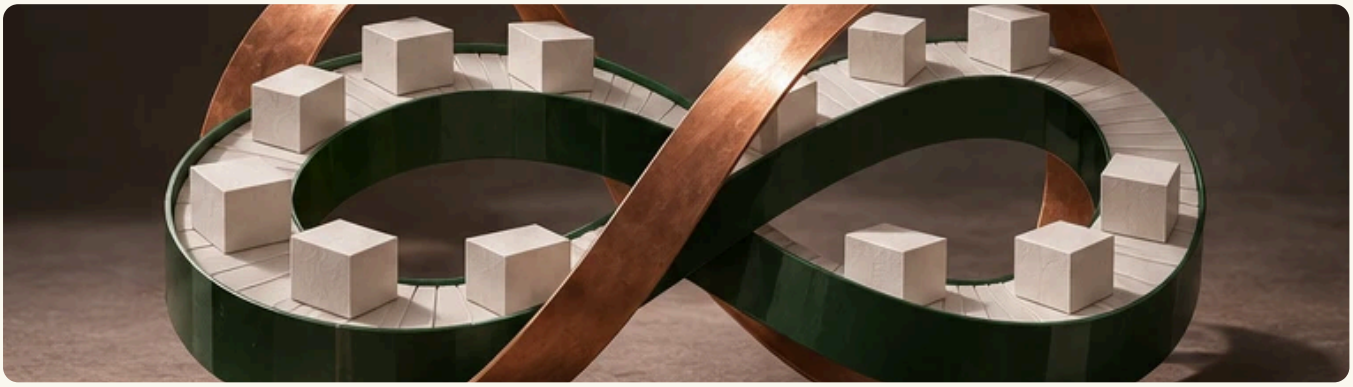
BUSINESS CASE WHITEPAPER · COM-026

Replenishment planner

Spot the items likely to need replenishment before stock runs short.



The decision

Stock levels alone do not show which items will run out before the next replenishment arrives.

What the fee buys

We build a reorder workbook for up to 50 items using supplied lead times and sales history.

When to commission

Buy when sales history and lead times are available and a buyer will maintain the workbook.

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SCOPE AND OPERATING CASE

How the work changes the decision

Starting position

A product averages five weekly sales and has ten units on hand. Its lead time is four weeks.

In this illustrative case

Flag the gap between two weeks of stock coverage and four weeks to replenish, subject to seasonal demand.

Inputs and ownership

Provide lead times, stock positions and sales history for up to 50 items.

1. Review sales and lead-time inputs
2. Set reorder assumptions
3. Check example items

Using the handover

Use the planner to schedule stock reviews around what the sales and supplier records support.

An alternative to buying

Use the current reorder system if thresholds and lead times already reflect demand patterns.

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INVESTMENT AND EVALUATION

Test the case before approving spend

£499 GBP · one-time catalogue fee excluding applicable VAT

Full cost to the buyer

Subscriptions, platform fees, advertising and fulfilment charges are separate. Include the cost of preparing inputs, reviewing the output and implementing any subsequent changes.

A time-only comparison

At an illustrative £40 per staff hour, the fee alone equals 12.47 hours. Replace £40 with your own fully loaded hourly cost. Divide the full incremental cost by that rate to find your break-even hours. Count only effort you can reasonably avoid. This illustration predicts no saving.

What to measure

Track items whose estimated stock coverage is shorter than their verified lead time. Record a baseline before work begins. Use the same scope and definition at follow-up, and note changes outside this service.

Timing and dependencies

Pay upfront at the external checkout. You can prepare immediately. We track clearance and start intake when payment clears, which can take up to seven business days depending on the payment system. The estimate after start and receipt of complete inputs is 3–7 working days.

Approval test

Buy when sales history and lead times are available and a buyer will maintain the workbook. Assign an owner for the handover and a date for checking the measure. If the inputs or owner are missing, defer the purchase.

Basis: Routine Works service specification COM-026, GBP catalogue fee and an illustrative working case. View service scope.

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